Gov't/Industry IPT Meeting

04 December 2008
Orange County Convention Center
Orlando, FL

AGENDA

Government/Industry IPT

Welcome	Charles Betterson
Remarks	
Commanding Officer NAWCTSD	Captain Robinson
Commanding Officer PMTRASYS	COL Kelly
Customer Support Group PEOSTRI	Pete Marion
Industry Concerns	De Vorhees
Contracts Update (NAWCTSD)	Tony Delicati
Contracts Update (PEOSTRI)	Pat Schaub
NAWCTSD Process Improvement	Rosanne Schwerman
Work Break Down (WBS) Update	Ivette Feliciano
Discussion Items	All
Concluding Remarks	Charles Betterson

AGENDA

Government/Industry IPT

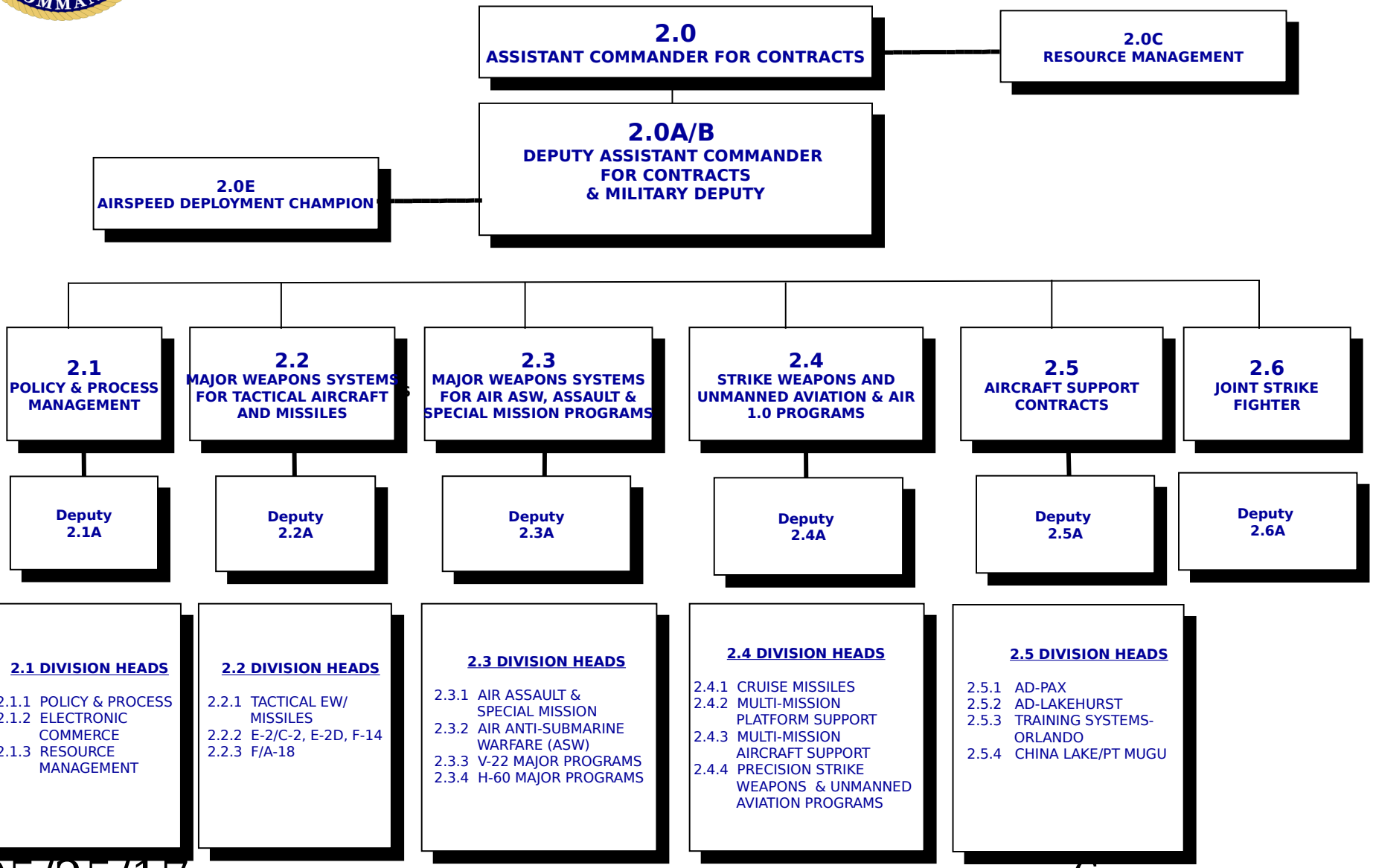
Welcome	Charles Betterson
Remarks	
Commanding Officer NAWCTSD	Captain Robinson
Commanding Officer PMTRASYS	COL Kelly
Customer Support Group PEOSTRI	Pete Marion
Industry Concerns	De Vorhees
Contracts Update (NAWCTSD)	Tony Delicati
Contracts Update (PEOSTRI)	Pat Schaub
NAWCTSD Process Improvement	Rosanne Schwerman
Work Break Down (WBS) Update	Ivette Feliciano
Discussion Items	All
Concluding Remarks	Charles Betterson

AIR-2.5.3 I/ITSEC Brief

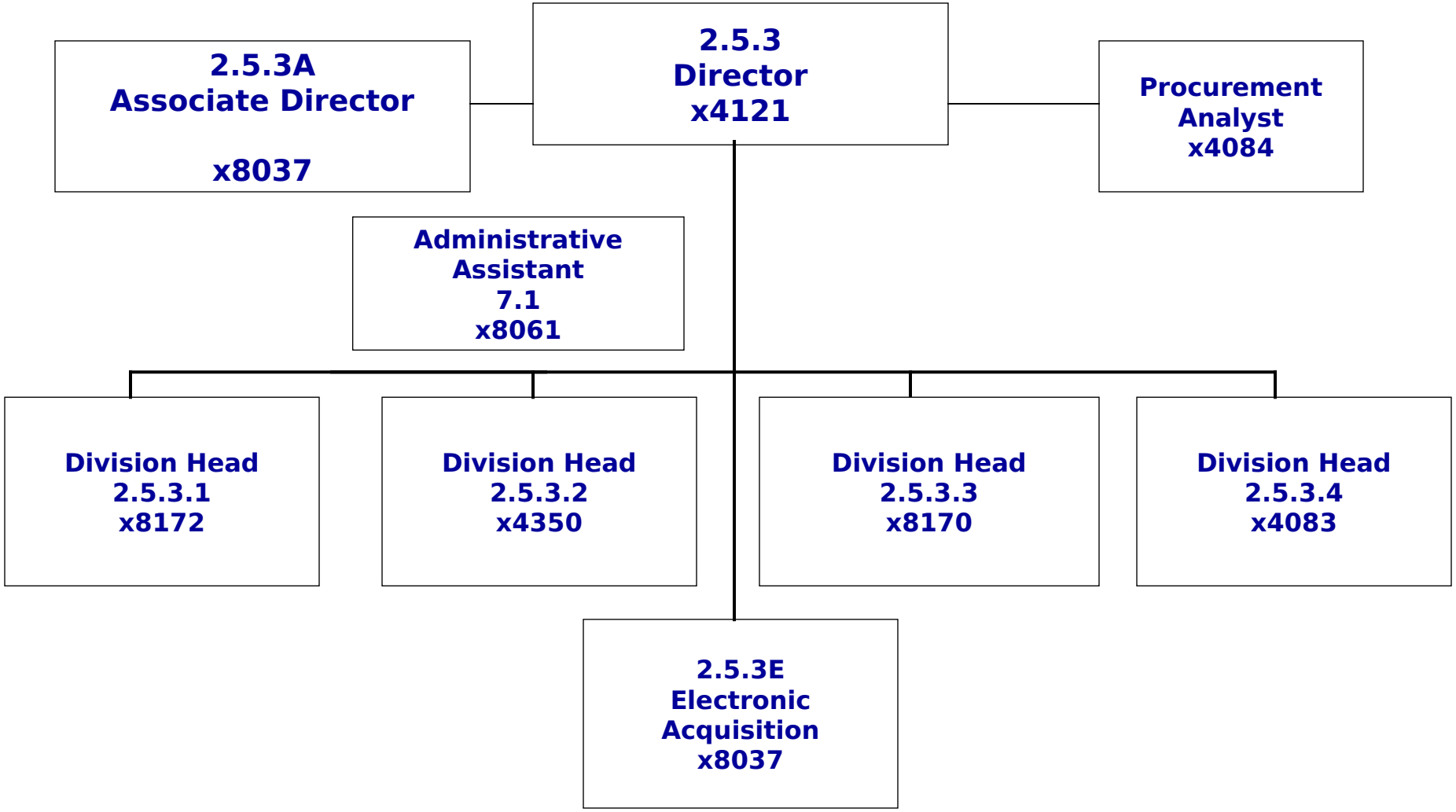
ITEMS

- Organizational Overview and Contracting Authority/Purpose/Guidance
- Multiple Award Contracts Update
  - Current Status
  - Award Information
- Standup of Follow-on Multiple Award Contracts
- NAWCTSD Business Opportunities website
- FAR Case 2007-006, Contractor Business Ethics Compliance Program and Disclosure Requirements

AIR-2.0 ORGANIZATION



NAWCTSD
AIR-2.5.3 Organizational Structure



NAWCTSD
AIR-2.5.3 Organizational Structure
(continued)

Contracting
Authority/Purpose/Guidance

- **Authority**
  - AIR-00 → AIR-2.0 → AIR-2.5 → AIR-2.5.3
- **Purpose**
  - Pursuit of fulfillment of NAWCTSD mission
  - Seamless AIR-2.0 competency support
- **Guidance**
  - FAR → DFARS → NMCARS → NAVAIR
  - Approval thresholds for acquisition and contracting activity

Multiple Award Contracts Update Current Status

- **TSC II**
  - Ordering period extends through August 2011
  - Ample ceiling remains (~47% expended)
- **FTSS II**
  - Ordering period extends through March 2010
  - Adequate ceiling remains (~70% expended)

*Data provided is as of 1 November 2008

TSC II Award Information

(As of 1 November 2008)

Contractor	# of Delivery Order Awards	Cumulative Obligations ($)	Cumulative Value ($)
ASI	7	30,994,451	37,844,859
CAE USA	5	238,648,077	293,094,187
DEI	9	18,665,903	19,493,906
Indra	3	63,717,917	69,322,259
J.F. Taylor	2	10,819,401	10,819,401
L3 LINK	5	220,566,931	264,579,504

TSC II Award Information

(continued)

(As of 1 November 2008)

Contractor	# of Delivery Order Awards	Cumulative Obligations ($)	Cumulative Value ($)
Rockwell	2	46,823,834	172,923,233
Northrop Grumman	1	853,892	853,892
Symvionics	5	25,707,708	39,461,846
Boeing	4	43,869,855	65,495,123
Carley	8	44,090,819	46,691,494
Delex	7	15,876,294	38,027,318

TSC II Award Information

(continued)
(As of 1 November 2008)

Contractor	# of Delivery Order Awards	Cumulative Obligations ($)	Cumulative Value ($)
DPA	20	204,969,563	345,757,201
Lockheed	2	2,270,096	4,480,163
General Dynamics	3	1,680,801	4,066,276
TOTALS	83	969,555,541	1,412,910,660

FTSS II Award Information

(As of 1 November 2008)

Contractor	# of Task Order Awards	Cumulative Obligations ($)	Cumulative Value ($)
Boeing	2	4,246,294	9,154,812
CAE USA	2	5,486,104	16,365,870
CSC	4	1,944,070	1,944,070
Cubic	4	71,914,814	99,103,284
ESP	9	24,388,287	56,817,444
Fidelity	5	59,700,713	126,082,859

FTSS II Award Information
(continued)
(As of 1 November 2008)

Contractor	# of Task Order Awards	Cumulative Obligations ($)	Cumulative Value ($)
L3 LINK	3	57,217,049	160,189,327
LB&B	2	9,434,753	31,834,001
Lockheed	1	27,405,077	44,990,065
Proactive	3	5,191,185	13,876,383
TOTAL	35	266,928,347	560,358,115

Standup of Follow-on MACs

- **In short, "TBD" – Discussions on-going with key government stakeholders**
- **Key considerations include:**
  - Socio-economic considerations
    - Sustainment of a viable base of small business concerns
    - Various categories of small business concerns
  - "Fair opportunity" process
  - Length of ordering period
  - Anticipated efficiencies
  - Initial personnel and financial investment for both government and industry
- **Decision anticipated 2nd Quarter FY09**
- **If a "go," then anticipate extensive upfront participation**

NAWCTSD Business Opportunities website

- Accessed at: "*http://nawctsd.navair.navy.mil/EBusiness/BusOps/Index.cfm*" - "Open Acquisitions" link
- Used for acquisitions >$10K
- Does not serve as a substitute for Government Point of Entry solicitation posting requirements for acquisitions >$25K (i.e. "*www.fedbizopps.gov*")
- Includes acquisitions conducted under NAWCTSD's Multiple Award Contracts

FAR Case 2007-006,
Contractor Business Ethics Compliance Program and Disclosure Requirements

- Implements "The Close the Contractor Fraud Loophole Act," Pub. L. 110-252, Title VI, Chapter 1
- Final rule published in the Federal Register
- Effective date of 12 December 2008
- Numerous regulatory (i.e. FAR) updates
- Highlights
  - Amplifies requirements for a contractor code of business ethics and conduct, an internal control system, and disclosure to the Government of certain violations of criminal law, violations of the civil False Claims Act (FCA), or significant overpayments
  - Provides for the suspension/debarment for knowing failure by a (company) principal to timely disclose, in writing, to the agency Inspector General, copy to the contracting officer, certain violations of criminal law, violations of the civil FCA, or significant overpayments

Questions?

AGENDA

Government/Industry IPT

Welcome		Charles Betterson
Remarks		
Commanding Officer NAWCTSD		Captain Robinson
Commanding Officer PMTRASYS		COL Kelly
Customer Support Group PEOSTRI		Pete Marion
Industry Concerns		De Vorhees
Contracts Update (NAWCTSD)		Tony Delicati
Contracts Update (PEOSTRI)		Pat Schaub
NAWCTSD Process Improvement		Rosanne Schwerman
Work Break Down (WBS) Update		Ivette Feliciano
Discussion Items	All	
Concluding Remarks		Charles Betterson

AGENDA

Government/Industry IPT

Welcome	Charles Betterson
Remarks	
Commanding Officer NAWCTSD	Captain Robinson
Commanding Officer PMTRASYS	COL Kelly
Customer Support Group PEOSTRI	Pete Marion
Industry Concerns	De Vorhees
Contracts Update (NAWCTSD)	Tony Delicati
Contracts Update (PEOSTRI)	Pat Schaub
NAWCTSD Process Improvement	Rosanne Schwerman
Work Break Down (WBS) Update	Ivette Feliciano
Discussion Items	All
Concluding Remarks	Charles Betterson

Industry IPT Brief
NAWCTSD Project ACQ*cel*

Background

- July 07 - NAWCTSD leadership engages AIRSpeed
- Aug thru Sep 07 – AIRSpeed conducts Strategic Assessment
- Oct 07 to June 08 – Command considers assessment findings, recommendations, & risks
- 06 Aug 08 - Project ACQ*cel* launched

Strategic Assessment Recommendations

- 32 opportunities identified & linked to strategy
- Two proposed paths to accomplish:

Path 1 – Individual projects using Define Measure Analyze Improve Control (DMAIC) model

Pros:
- Accomplishes strategy
- Low change management risk
- Medium internal benefit

Cons:
- 3.5 years to complete
- 40 – 50 personnel to support
- “Band-aid” improvement
- Low external benefit

Path 2 – Single project using Design For Lean Six Sigma and Define Measure Explore Develop Implement (DMEDI) model

Pros:
- Accomplishes strategy
- 1.5 years to complete
- Systemic improvement
- 15 Personnel to support
- High internal benefit
- High external benefit

Cons:
- Higher change management risk

Problem/Goal Statement

Problem:

The acquisition process for acquiring training solutions has experienced issues in the areas of: speed, quality, and costs. The average total process cycle time exceeds the average total available time between customer order receipt and negotiated customer actual delivery date which has resulted in missed delivery dates, product quality issues, and cost overruns.

Goals:

Reduce the acquisition process median PCT to 50% of the total available time between customer order receipt and negotiated customer actual delivery date for all Warfare Area programs while increasing current process quality levels and decreasing current process costs.

Business Impact

The acquisition process for acquiring training solutions has experienced issues in the areas of: speed, quality, and costs. The average total process cycle time (PCT) exceeds the average total available time between customer order receipt and negotiated customer actual delivery date. This is resulting in missed delivery dates, product quality problems, cost overruns, and high frustration levels in both TSD customers and TSD employees.

- **Type I – TBD**
- **Type II – $28 Million**
- **Type III – Increased customer satisfaction, reduced employee frustration, and increased morale.**

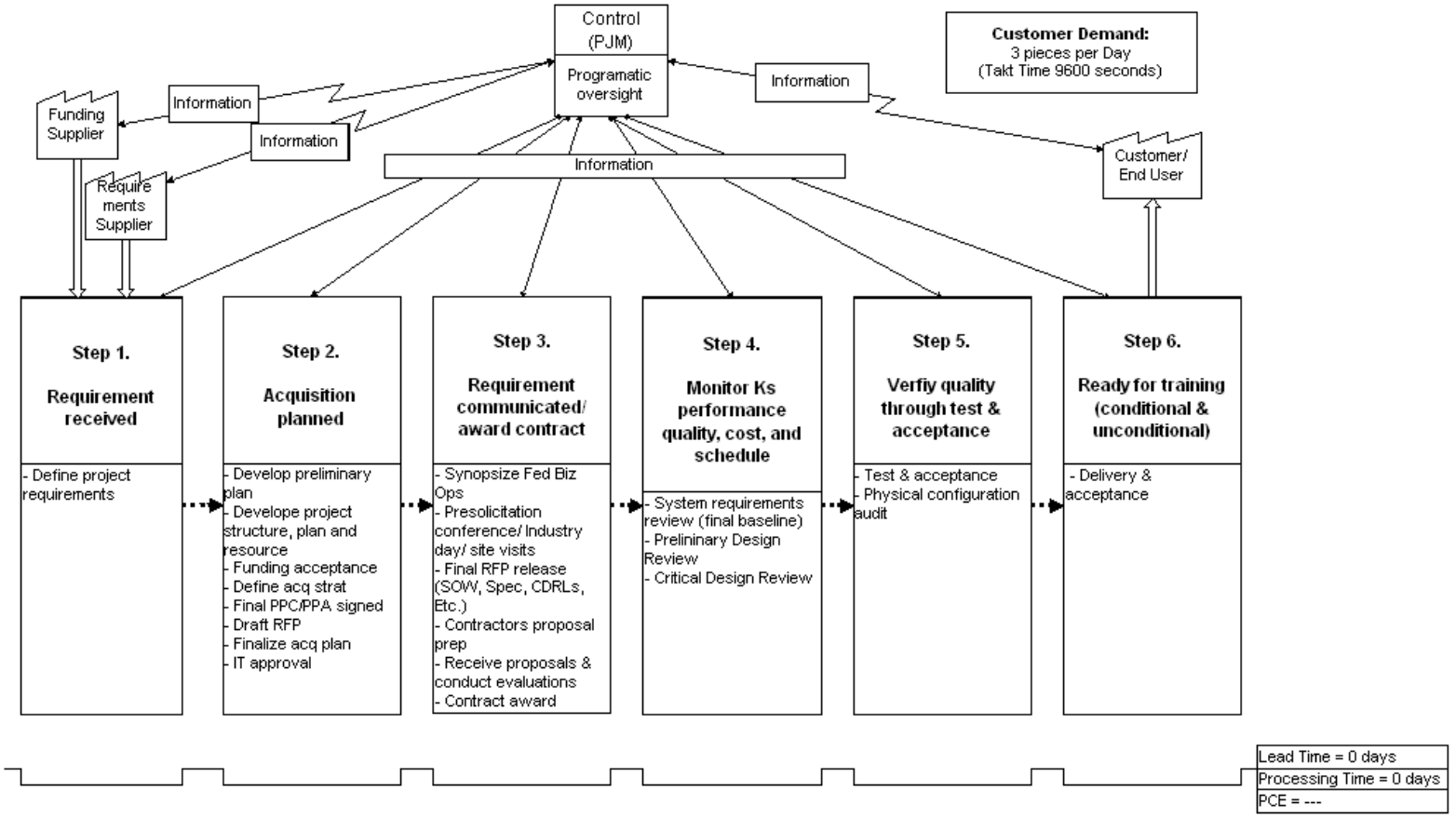
Core Team

PS - CAPT Harry Robinson/Robert Matthews
DC - Dan Owens
MBB - Mike Meaney; Rex Groves (GG)
BB - Amy Bostick;
Team Lead - Rosanne Schwerman
PMA-205 SME - CDR Miguel Ortiz
SME's TSD 1.0 - Michael Merritt, Dan Patton, Paul Honold, Steve Minning & Mike Kolb
SME TSD 2.5 - Timothy Cichon SME TSD 11.0 - Geoffrey Chun
SME TSD 4.6 - Inez Kelly SME TSD 6.0 - Claude (Nick) Nichols
SME TSD 7.8 - Laurie Keister SME TSD 10.0 - Gerald Dunn

DFLSS Tollgate Review Schedule

Tollgate	Scheduled	Revised	Complete
Team Launch:	08/04/08	08/06/08	08/06/08
Define:	09/26/08	10/07/08	10/07/08
Measure:	11/28/08	12/11/08	XX/XX/08
Explore:	01/09/09	XX/XX/09	XX/XX/09
Develop:	02/13/09	XX/XX/09	XX/XX/09
Implement:	04/17/09	XX/XX/09	XX/XX/09
Validate:	10/30/09	XX/XX/09	XX/XX/09

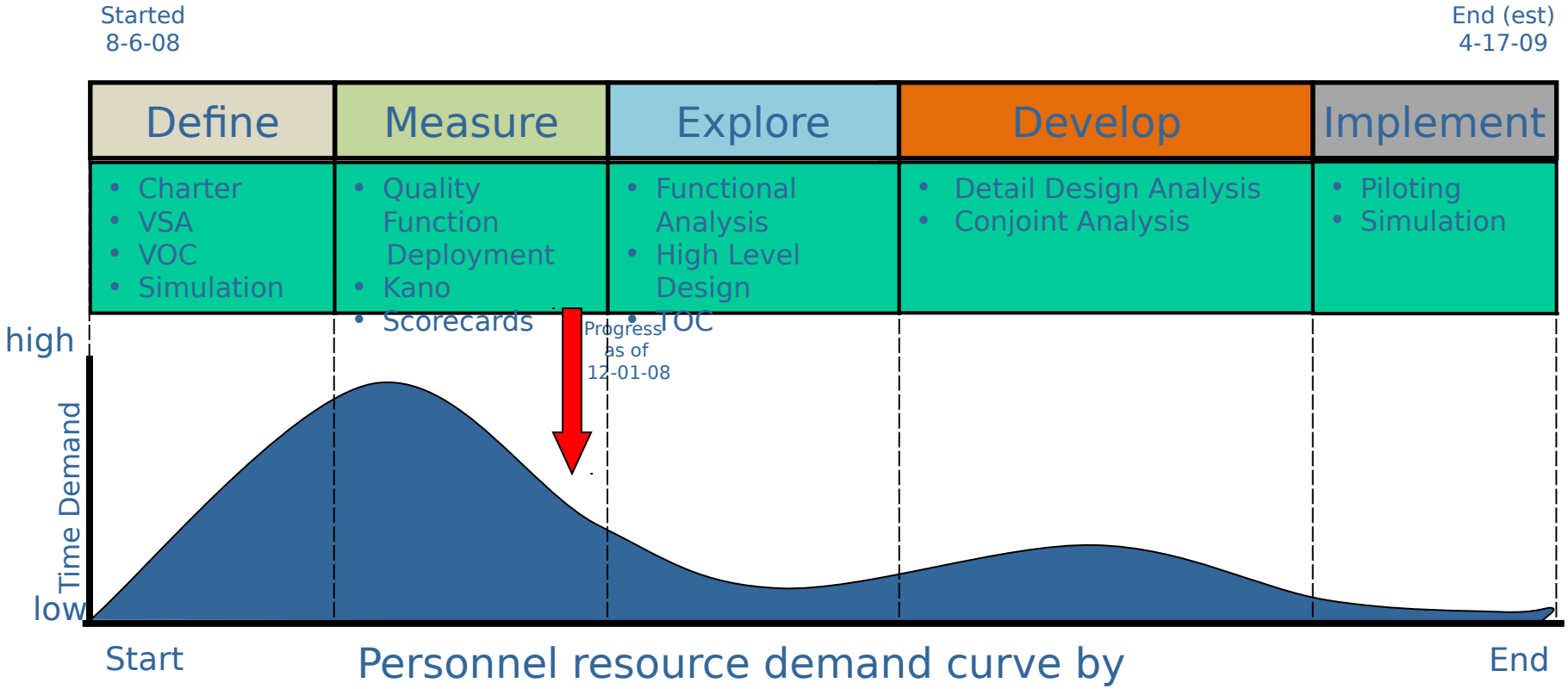
High-Level Value Stream Map



- Team focus is on identifying constraint (Lean) and reducing variation (Six Sigma)

Project ACQcel

Team activity by DFLSS phase:



Personnel resource demand curve by phase **Project is front loaded**

AGENDA

Government/Industry IPT

Welcome	Charles Betterson
Remarks	
Commanding Officer NAWCTSD	Captain Robinson
Commanding Officer PMTRASYS	COL Kelly
Customer Support Group PEOSTRI	Pete Marion
Industry Concerns	De Vorhees
Contracts Update (NAWCTSD)	Tony Delicati
Contracts Update (PEOSTRI)	Pat Schaub
NAWCTSD Process Improvement	Rosanne Schwerman
Work Break Down (WBS) Update	Ivette Feliciano
Discussion Items	All
Concluding Remarks	Charles Betterson

Training System
Work Break-Down Structure
(WBS) Update

WBS Time Line

What we did

- Kick off Working Group
- Received input from Industry/DoD Partners
- Re-staffed WBS/made clarifications as appropriate
- Test WBS structure in OSD interest and smaller procurements

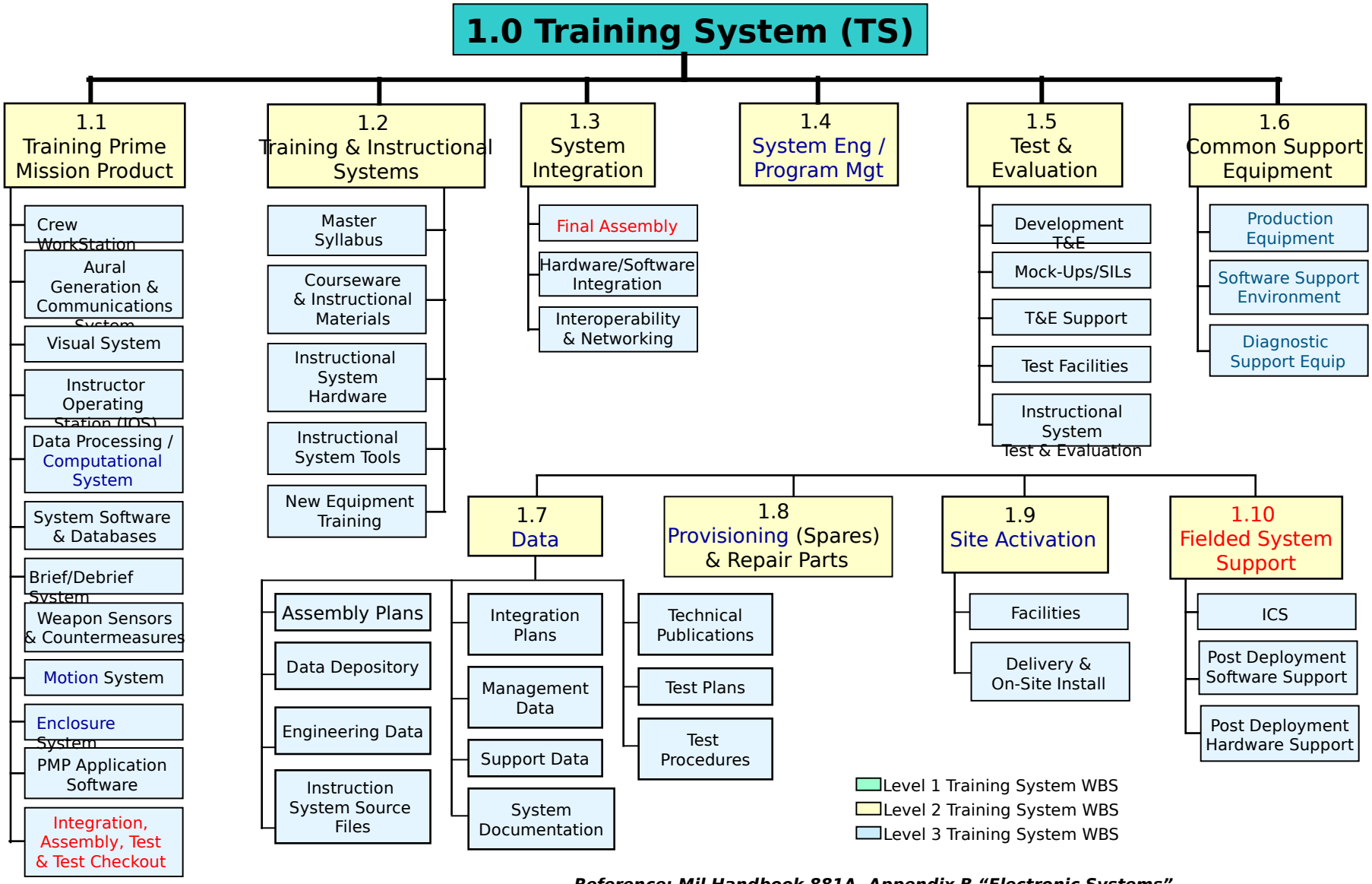
Where are we now

- Capturing issues/concerns

Where we are going

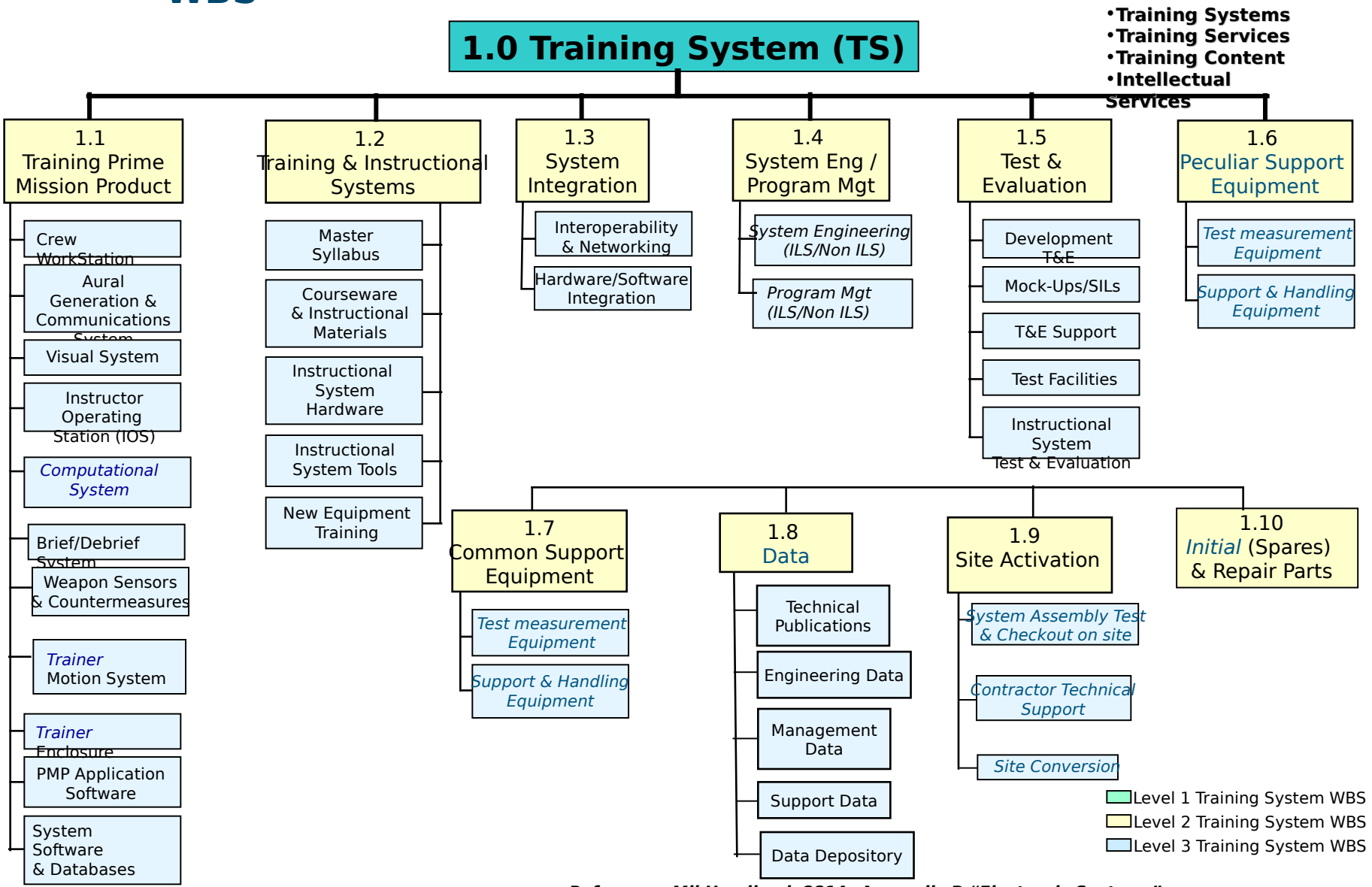
- Staff/Get buy in from functional stake holders
- Gain OSD staff concurrence

DRAFT TRAINING SYSTEM WBS



Reference: Mil Handbook 881A, Appendix B "Electronic Systems"

DRAFT TRAINING SYSTEM WBS



Reference: Mil Handbook 881A, Appendix B "Electronic Systems"

Questions?

AGENDA

Government/Industry IPT

Welcome	Charles Betterson
Remarks	
Commanding Officer NAWCTSD	Captain Robinson
Commanding Officer PMTRASYS	COL Kelly
Customer Support Group PEOSTRI	Pete Marion
Industry Concerns	De Vorhees
Contracts Update (NAWCTSD)	Tony Delicati
Contracts Update (PEOSTRI)	Pat Schaub
NAWCTSD Process Improvement	Rosanne Schwerman
Work Break Down (WBS) Update	Ivette Feliciano
Discussion Items	All
Concluding Remarks	Charles Betterson

OPEN DISCUSSIONS

AGENDA

Government/Industry IPT

Welcome	Charles Betterson
Remarks	
Commanding Officer NAWCTSD	Captain Robinson
Commanding Officer PMTRASYS	COL Kelly
Customer Support Group PEOSTRI	Pete Marion
Industry Concerns	De Vorhees
Contracts Update (NAWCTSD)	Tony Delicati
Contracts Update (PEOSTRI)	Pat Schaub
NAWCTSD Process Improvement	Rosanne Schwerman
Work Break Down (WBS) Update	Ivette Feliciano
Discussion Items	All
Concluding Remarks	Charles Betterson

CLOSING REMARKS

Gov't/Industry IPT Meeting

2009 Training & Simulation Industry Symposium

(TSIS)

Orlando, Florida

10-11 June 2009

Today's Presentation will be posted on our web-site:

http://nawctsd.navair.navy.mil